

# **ACQUISITION**

Industry sector: Food / Olive Oil

Date: December 2018

## World leader in culinary herbs the DARÉGAL Group has acquired the group À L'OLIVIER



DAREGAL (Turnover: €150m) confirms its Creator of natural taste sensations strategy with the acquisition of the 4 A L'OLIVIER group units (Turnover: €18m)

One is the world's leading company producing culinary aromatic herbs, the other is Expert in olive oils, infused oils and vinegars. A key marriage between 2 centuries-old family businesses that share the same strategic vision: offering pleasure and taste on the consumer's plate with an extensive palette of prestigious and natural ingredients!



### A strategic external growth with the acquisition of the A L'OLIVIER group units

Founded in 1887 and run by fifth family generation successor Charles Darbonne, the DARÉGAL group is based in Milly-la-Forêt in the Paris region, where its headquarters and production site dedicated to the cultivation, transformation and sale of culinary herbs are located. Its longstanding agricultural expertise together with its cutting-edge facilities have given the Group its reputation as a world leader. With a strong international presence, it currently has 4 production sites in Europe and the USA. A leading player in its market, the Group dedicates a large part of its turnover to research and innovation.



#### A L'OLIVIER' story began in 1822 in Paris in 1822

Owned by the Blanvillain family since 1978, the À L'OLIVIER group has grown worldwide and now has 4 sites in France and 5 prestigious stores under the name A L'OLIVIER. It selects and provides Grand crus of olive oil, offering the finest quality taste. The group also specialises in the flavouring of olive oils, with a range that today constitutes an essential point of reference on the infused oils market. Elsewhere, with its Poitou mill and Sainte-Anne mill in Grasse it holds renowned expertise in making virgin nut, seed and olive oils.



#### The coming together of the 2 groups is based first and foremost on a similar family business culture

This common culture places the values of integrity, work and passion around natural products of a high aromatic value, with an emphasis on origin, tradition and the geographic footprint. There is no doubt that each entity's expertise offers promising strong complementarities that will serve tu fuel future growth and value creation.

#### LINKERS, Advisor to the Buyer

Philippe Delecourt, LINKERS Managing Director and longstanding advisor to the DAREGAL group, has advised and supported Charles Darbonne throughout the acquisition process.

#### Advisors to the Buyer:

Financial: LINKERS - Philippe Delecourt, Associé Gérant

Legal: CANIS-LE VAILLANT - Xavier Canis, Anne-Gaëlle Le Vaillant

Audit: MAZARS - Jean-Maurice Nouchi





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- **Business valuation**
- Financial engineering
- Disposals, Acquisitions, Transmissions
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