



Press Release - January 2018

Electronic Security

Securitas AB has acquired Automatic Alarm

Securitas AB group, the world leader in Private Security

Created in 1934, the Swedish group Securitas AB operates in 53 countries, in North America, Europe, Latin America, Africa, the Middle East and Asia. Securitas AB group is the leading international security provider with more than 335,000 employees and 8.8 billion of Euros of total sales in 2016.

Securitas France is also a market leader in France with revenues of €655m generated in 2016 by security solutions integrating human monitoring, mobile security, remote monitoring, airport security services...

Acquisition of Automatic Alarm (Sales = €40m), a French leading electronic security company

Automatic Alarm is a nation-wide system integrator and installer of electronic security solutions, including intruder systems, video surveillance and access control, with multiyear maintenance contracts. The company, with 300 employees, had annual sales of approximately €40m in 2017.

"The acquisition is in line with our Group strategy to integrate electronic security into our on-site and mobile security solutions offerings. This major acquisition positions Securitas as a significant player within electronic security and it strengthens us as the market leader in France," says **Securitas President and CEO, Alf Göransson**.

« Automatic Alarm had not initiated a divestiture process but we have been attracted by the industrial project of SECURITAS for many reasons. Our companies are highly complementary in activities, locations and types of clients terms. This project offers the opportunity for us to become the platform for the Technology activity within the group, without organizational restructuring, and allows us to strengthen our position of national key player in our market in long term.

In addition, it allows us to benefit from Securitas organizational structure to support a strong organic growth and thereby to make durable the actions taken over the past 20 years.», says **Gilles Bonnefoy, President of Automatic Alarm**.

Thanks to this merger Securitas France will be able to propose quickly a complete offer to its clients integrating human monitoring and technology.

« Automatic Alarm benefits from a real national capacity and its clients portfolio is very complementary. Therefore there are very strong synergies between our two companies », says **Luc Guilmin, CTO at Securitas France**.

LINKERS acted as advisor to the Buyer

LINKERS has advised Securitas France at all stages of the acquisition process, from initial screening to the closing.

Advisors to the Buyer:

Financial: LINKERS (Philippe Delecourt, Jérôme Luis, Sidney Serval) and EURODEALS (Jean-Marie Pichon)

Legal: KL Gates (Caroline Ledoux, Julie Dahan)

LINKERS draws on the experience of its partners to assist companies from all sectors, and offers them personal advises concerning:

- Business valuation
- Financial engineering
- Disposals, Acquisitions, Transmission
- Fundraisings, OBOs, MBOs, MBIs